

About US

Falcon Petro & Investment International is a Bolivian company; Established in 2015; specialized in the commercialization of Liquid hydrocarbons, Gas Derivatives, Petrochemicals and Fertilizers. Furthermore, Falcon Petro Investment International is a company dedicated to activities of "Integral Project Management-with JV/Partners" in the oil industry both in the upstream, midstream as well as in the downstream.

FALCON staff is professionals; widely experienced and have more than 25 years of experience in the sector, operating in different geographical areas such as: the South America, Middle East, Europe, the United States, Canada and Central America, Africa.

By having an extensive and exquisite portfolio of clients who have placed their trust over many years of work; Falcon Petro Investment International has become a leading company with international scope for having managed to reach expected levels of marketing.

FALCON acting many Entities from USA, MEXICO. VENEZUELA, COTA RICA, PANAMA, BRAZIL and EGYPT.

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Our clients consistently tell us that "it's our ability to listen" that sets us apart from the competition



VISION

To be the benchmark for Crude Oil and Petroleum Products Trading; Management Consulting; and Engineering Support in the Oil, Gas and Energy industries, recognized for the integrity of our people, the ethics of our business practices and the quality of our service.

MISSION

To develop lasting client relationships by providing exceptional value in an environment of trust and respect.

CORE VALUES

FALCON core values include:

- . Trust
- . HSSE
- . Quality
- . Integrity
- . Teamwork
- . Commitment
- . Empowerment



As part of our overall approach to business, FALCON is committed to consistently deliver safe and operable facilities "Target Zero" zero injuries, illnesses, environmental impacts, errors/omissions. Our vision is to create a culture that empowers employees to drive.

WHAT WE DO

FALCON understands the increasing demands placed on all participants in the Oil, Gas & Energy industry and fully committed to not only meet but exceed those challenges.

We differentiate ourselves through a professional approach to every Project we undertake to ensure our services add value from start to finish. We render our maximum effort to fulfill client requirements in achieving best quality, timely delivery with competitive cost.

Our Oil, Gas & Energy practice provides a wide range of services for Upstream, Midstream and Downstream industries.





COMMERCIALIZATION OF LIQUID HYDROCARBONS, GAS DERIVATIVES, PETROCHEMICALS AND FERTILIZERS.



OVERVIEW

We introduce our expertise to help our customers achieve greater profitability and success. Our model is based on gradual business development and long-term relationship building. We carefully assess risk exposure, putting the viability of opportunities to the test. Our every decision undergoes rigorous review processes before being executed, making sure we conclude the best mutually beneficial deals.

We are committed to providing one-stop solution, based on our expertise and experiences in trading and sourcing, our insight of latest market development and industry trend, our comprehensive supports and quality assurance program, and wide range of added-value services, to help our clients weather through market uncertainty and challenges, and even deliver beyond their expectations.

FALCON offers strong connections within the industry. Having a presence on the ground is key to our approach to getting first-hand information as it happens and sharing that information quickly and efficiently. We believe the networks FALCON has developed through the years can enable us to act quickly in order to provide our clients with some of the best possible solutions.



At FALCON, we know the areas of opportunities as well as the challenges presented by a new market. Employing proven business practices, we provide quick and effective solutions with full-transparency all throughout the process. We are diligent. We strike a sound balance between the best prices and the full security of delivery. We trade Crude and all types of distillates sourced from all over the world to our customers globally. Our typical customers are Refineries, Distributors, Wholesalers, Traders, Banks and Hedge Funds.

FALCON involved in several Joint-Ventures to enhance our ability to deliver all that our customers expect.

As an International Trader, we are fast, flexible and absolutely independent. Our funders are Hedge Funds, Banks and Private Investors; through them we are able, to

realize any size project or trade deal.

We are able to access Spot Oil Deals as well as long term contracts and production contracts. Through our partnerships with Refineries, we can do our own processing as well as "Net-Back" deals. We are looking permanently for new partners and prospects worldwide and are open for negotiations.

Thanks to our well-developed networks, partners and Joint Venture partners, we are close to the market and thanks to our strong financial partners and funders; we can open and develop new markets. We are flexible, able to react quickly to changes and fill any gap which the majors are unable fill.

INTERNATIONAL LINKS:

FALCON has established some key strategic relationships worldwide trading and investing in all major international petroleum markets.

We have the in-house expertise to deliver a fully integrated service to our clients. The company benefits from its side enabling rapid mobility when required in order to offer both suppliers and customers the chance to utilize and take advantage of international markets.

Our personnel, together with our Partners, are highly experienced most notably in the fields of sourcing, marketing, oil field rehabilitation, productions and arbitrage management across different economic and geographical areas.

Through international relations we pursue opportunities to commercialize our supply partnerships.

In partnership with our clients we have the ability to supply on spot or contract basis very large quantities of refined products and, if required, Heavy and Light Crude Oil from our producers partners.





MANAGEMENT SYSTEMS:

FALCON complies with all applicable laws and regulations and where laws and regulations do not exist we maintain the effectiveness of our high standards. Our commitment to high ethical standards, legal compliance and integrity is reflected in our global policies and practices. The matrix we track and report clearly demonstrates the effectiveness of our management systems at guiding our performance. Our management system enables us to comply with new regulations efficiently providing us with a competitive advantage.

Our executive team has extensive experience of the international oil business.

The company has developed good relationships with key executives and regional decision makers whose endorsement is a prerequisite to effective project implementation.

FALCON NETWORK PARTNERS

- South American Corporations.
- Eurasia Countries
- Uk Groups.
- $\bullet \, \mathsf{Gcc}\text{-}\mathsf{Corporations}$
- Italian Group Of Companies.

- French Corporations.
- African Groups/Authorities.
- Chinese Corporations.
- Egyptian Group/Corporation.
- China Corporations.

OIL & GAS PROJECTS:

EPCC/EPCM

EARLY PRODUCTION FACILITIES

MODULAR REFINERIES

ONSHORE DRILLING AND WORKOVER RIGS

Pipeline and Process Services

Cat III and IV for Drilling and Well Servicing Equipments

Oil and Gas TURN KEY PROJECTS

Engineering, Procurement Construction, Commissiong EPCC Engineering, Procurement, Construction- Management-EPCM

FALCON and its JVCs/Partners have Expertise in engineering, design and construction management and quality procedures will demonstrate our unique background and special ability to add value to any engineering or design project in emerging markets with new technologies and best practices.



Among the special experiences offered by our firm, the following is a partial list of the services, products and achievements offered by FALCON/PARTNERS personnel and team members.

FALCON/PARTNERs has full range of Services in the Oil and Gas Projects. Its Services range from Consultation and feasibility Studies to Basic and detailed engineering, Procurement, Construction, Commissiong, Supervision, Start-Up, Operation and maintenance

Our Partners have succeeded in executing a large number of Process Plants-related Projects.

Our team will continue to contribute to improving the Production Efficiency of Processing Plants field.

SERVICES:

- 1. Project Management
- 2. Process Engineering.
- 3. Construction Management.
- 4. Mechanical engineering.
- 5. Electrical/Instrumentation/Control.
- 6. Civil/Structural Engineering.
- 7. On-Site Services.



AREA OF WORK:

- Oil and Gas Related Plants.
- Gas/Oil Separation Plants.
- Oil Stabilization Package.
- Multiphase Separator units.
- Pressure Reduction Stations (PRMS).
- Compression Package.
- Auxiliary Units for Compression Stations.
- Gas Analysis Units.
- Gas Conditioning Units.
- Gas Dehydration Unit.
- Gas Sweetening Units (CO2 & H2S Removal).
- Heat Exchangers.
- Filtration Units.
- Pig Launchers and Receivers.
- Chemical Dosing /Injection Packages and Pump Package Solution.
- Metering Units.
- Terminal Facilities.







EARLY PRODUCTION FACILITIES EPF-EPIC

Introduction:

An early production facility is a complete facility to produce oil and gas and disposed or produced water.

This facility is usually located on land, but barge facilities are also becoming common.

The size range is usually between 5,000 to 60,000 BPD.

Early Production facilities are becoming very important to the oil companies due to the necessity to get a field or some part of a on line and producing in a minimum amount of time.

The early production facility including all the equipment to treat oil, gas and water, plus the equipment for power generation. Lighting control and site design.

The Early Production facilities are mainly composed of:

- Separators (test separator, 1st & 2nd stage separators)
- Process heating systems
- Process cooling systems
- Gas compression (compressors,...)
- HP / LP flare gas K.O vessels
- Flare systems
- Produced water treatment system
- Chemical injection package
- Storage tanks
- Pumping stations
- Pipelines
- Power generation and electrical systems
- Safety systems (shutdown and control, fire and gas detection, fire-fighting, escape system...)
- Fiscal metering
- Truck and train loading facilities
- Living quarters, control rooms and maintenance facilities.

FALCON, with the support of JVCS group companies: and according to its experience, can provide the operators with all the steps to put the field on production from engineering, procurement, installing to the operating and maintenance of the facilities. That also preserves capital and manpower to the benefit of operator's mainly small and medium size companies.



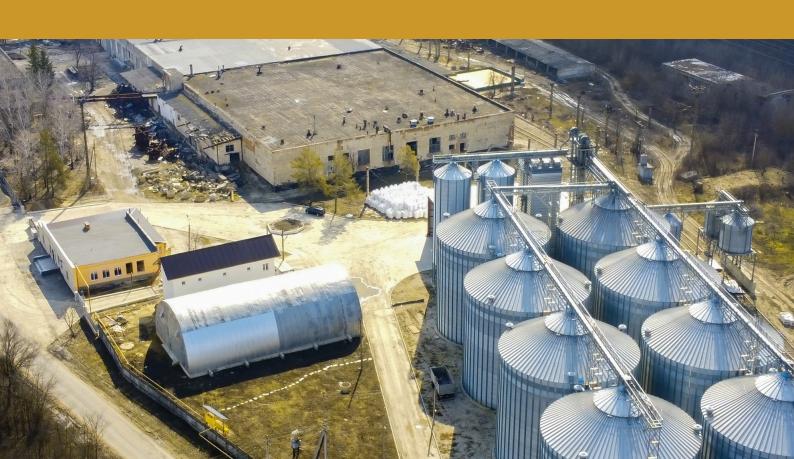
FALCON can perform projects under a variety of commercial models. This means the customers have the flexibility to maximize return on investment.

Those options are:

- Build , own , operate
- Build, own, operate and transfer
- Operation and maintenance.

FALCON and its JVCs can also provide its customers with a Fit-for-purpose Early Production facility to produce small oil reserves that could be uneconomic otherwise.

With experienced operators, technicians, supervisors, engineers, management and system to support them, FALCON and its JVCs are able to provide its customers with turnkey based systems and services from the production of the well to the point of sale.





$\label{lem:falcon} \textbf{FALCON} \ \& \ \textbf{JVC} \ \textbf{Perform} \ \textbf{required} \ \textbf{services} \ \textbf{but} \ \textbf{not} \ \textbf{limited} \ \textbf{to} \ \textbf{the} \ \textbf{following:}$

- $\bullet \ {\sf System} \ {\sf Calculations} \ {\sf and} \ {\sf Selection}.$
- $\bullet \ \, \text{Equipments Supplying (Separators, Pumps, Gas Boot, Tanks, Piping, Hoses, Fittings)}.$
- Installation the System.
- Commissioning and Start-Up.
- Operation the System.
- Maintenance the system

MODULAR REFINERIES

A modular refinery is a simplified refinery requiring significantly less capital investment than traditional full-scale refinery facilities. The initial process or Crude Distillation Unit (CDU) allows for simple distillation of crude oil into low octane naphtha, diesel, kerosene and residual fuel oil.

At the request of our clients, **FALCON/its JVCs** and Partners will provide feasibility studies, market appraisals and initial engineering study (Pre-Project Planning) to determine project suitability and required equipment that will meet the needs of each client. The majority of the planning and design is accomplished during the early stages of the project.

- Modular Atmospheric Distillation Units: Refines crude into naphtha, kerosene, diesel and residuum
- Modular Vacuum Distillation Units: Separates the Atmospheric Tower Bottoms from the Atmospheric Distillation Units into more products
- **Hydro Desulfurization Units:** Remove sulfur compounds from distillate products
- Catalytic Reformer Units: Produce highoctane gasoline.
- **Hydrocracker Units:** Increase diesel production from heavier fuels.





DRILLING AND WORKOVER RIGS:

FALCON WORKING WITH Manufacturer AND OPERATORS FOR THE LAND DRILLING RIGS.

- **FALCON** and its JVCs/Partners is operating, managing and Procuring Land Drilling Rigs for Oil and Gas Exploration and Production Companies.
- **FALCON** and its JVCs/Partners have established its reputation, and expanded its Land drilling operations by maintaining good services and deliverability to our clients. With its keen knowledge of the Oil industry, establishing its own policy of operations and safety and providing the best quality service.
- FALCON and its JVCs formed to serve the drilling and Work over Rigs in the South America; Middle East and Africa.
- **FALCON** can provide wide range of the Drilling and Work over Rigs.

PIPELINE AND PROCESS SERVICES

FALCON/JVC impressive technology base and team of highly experienced and trained personnel enables us to provide a single-source Project Management service, reducing manpower, equipment and contract management costs, as well as guaranteeing reduced risks, maximized efficiencies and increased safety. By utilizing a BGS Energy Services integrated project team, the concept of Single-Source Accountability is captured, creating a sense of ownership and a "right first time" work attitude.





Process Service:

- · Chemical Cleaning.
- Camera Inspection.
- High-Pressure.
- Jetting Hot Oil
- Flushing.
- System Inserting.
- · Foam Inerting.

Pipeline Services:

- Flooding.
- Cleaning.
- Pre-cleaning.
- Brush pigging.
- Gauging.
- Hydrostatic testing.
- · Nitrogen Inerting and packing.
- · Change of service

Flow Management:

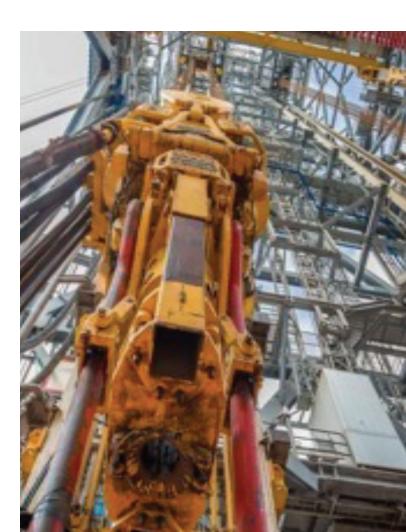
- · Chemical cleaning.
- Gel and mechanical pigging.
- High pressure jetting.
- Intrusive intervention services.
- De-commissioning cleaning services.
- Change of service cleaning.
- · Debris removal.
- Combined cleaning services

CAT III AND IV FOR DRILLING AND WELL SERVICING EQUIPMENTS

FALCON and JVC: Engineering Division offers both API RP 4G Category III inspections and API RP 4G Category IV inspections and recertification.

The equipment we often inspect, overhaul and repair includes:

- · Top drives
- · Iron roughnecks
- Mud pumps
- Draw works
- Catwalks
- Travelling Blocks.
- Mouseholes
- Agitators
- Casing tongs
- Cementing units





OUR TEAM

FLACON utilizes an international affiliation of colleagues with extensive experience in global Oil, Gas & Energy markets. The functional skills of the company associate and consultants are coordinated to provide an integrated approach to project implementation and problem solving to the client.

We offer an exceptionally qualified team with proven experience, backed by an excellent reputation for completing Projects successfully. In today's competitive market, we recognize you are looking for differentiators that set one firm above another. Our clients consistently tell us that "it's our ability to listen" that sets us apart from the competition.



Mr. Cheiam Abou Jouk

LEGAL REPRESENTATIVE, FOUNDER

Experienced businessman for more than 30 years, is the current Legal Representative of the Company who has extensive experience in Business Management in the sector due to his extensive international relationship with which he has.

During the last ten years, as an executive of several companies in the mining and/or oil sector, he has been able to conclude various association and public-private association contracts with states and governments in the region.

His great management capacity has allowed many interested foreign companies to achieve favorable results both in the field of productive investment and in the health sector with various high-quality works that today provide services to the community.

His business experience in commerce and others have allowed him to become today the fundamental pillar of the organization.



Dr. Eng. Rodolfo Villalba

GENERAL MANAGER

By profession an Economist with a specialty in "Business Strategy", "Maritime Transport Administration and Port Management" as well as "Master in Gas Management" studies that were carried out in prestigious universities in the region.

His contribution to LNG projects has been widely recognized for his expertise in port operations.

He has recently led a privately financed cryogenic gas storage project in Puerto Busch.

In the last 20 years, he has assisted governments such as: Cambodia, Ghana, Tanzania and Nigeria in improving their tariff collections through FTS programs.



Eng. Ahmed Ali

FALCON'S CEO; represent in the UK, Egypt; Africa and Middle East Region; Eng. Ahmed Ali has Wide Experience in the field of Liquid Hydrocarbons and their derivatives; Oil and Gas EPCC-Projects.

His experience dates back more than 25 years in the sector and his relationship has allowed Falcon Petro Investment International-Bolivia to achieve credibility and trust in its operations in the international sphere.

As CEO and partner of **FALCON PETRO & INVESTMENT INTERNATIONAL-Bolivia**, his support has been substantial due to his expertise in the field of commercialization of Liquid hydrocarbons, Gas Derivatives, Petrochemicals and Fertilizers. In addition to the EPCM, which has allowed the company to have had sustained development in this regard to date.



Dr. Farid Abu Jokh

Dr. Farid is an Advisory Board and Group Chief Financial Officer overseeing the overall financial performance of FALCON and all its subsidiaries and all its subsequent businesses.

FXPFRIFNCF:

Farid has more than 23 years of experience in multifaceted sectors and multi industries mainly in Media business (Visioneers Holding Limited and its subsidiaries:

New Media Academy, Nas Daily UAE, Msdar News), online and offline retail business (noon, Carrefour, Citrus TV, Marka VIP etc...), Multinational Conglomerates (3M Company) and food manufacturing companies (Del Monte Foods, Conserves Modern Chtoura, Chtoura Garden, etc...).

Throughout his career, Farid has handled many different roles within Finance and Corporate Audit functions including Investor Relations and CFO responsibilities, Financial Planning and Analysis, Strategy Development, Treasury Management, Investor and Joint Ventures Relations, Management Reporting, Accounting Operations and Corporate Audit and Internal Controls function.



Mr. Javier Cordero

BUSINESS DEVELOPMENT MANAGER

Mr. Javier has wide experience more than 25 years in international trade Oil and Gas commodities, with extensive experience in logistics and international business.

MR. JAVIER has responsible for driving business growth within a company.

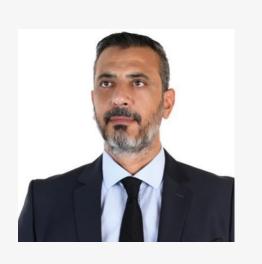
Mr. JAVIER develop a network of contacts to attract new clients, research new market opportunities and oversee growth , making sales projections and forecasting revenue, in line with projected income.

Professional in international trade Oil and Gas commodities, with extensive experience in logistics and international business.



Dr. Santiago Goitia Málaga

Bolivian, born in La Paz on May 23, 1949, married, Bachelor of Law and Political Science, with specialization in Tax Law, Customs Law, and Criminal Procedural Law; recognized for prestige in institutionalization processes and managerial capacity. Also, has extensive experience and prestige at the national and international levels in handling judicial proceedings in civil, commercial, tax, and administrative matters, as well as in conducting consultations in various areas of corporate law and international trade for national and international entities.



Mr. Mahmoud Omar Abdulaal VENEZUELAN REPRESENTATIVE



Mr. Rafael Solis Rojas COSTA RICAN REPRESENTATIVE



Mr. Khaled Arnaout
REPRESENTATIVE OF MALAGA SPAIN



Eng. Johann Ulrich Waelchli
REPRESENTATIVE SUIZA

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Resources Global Energy RGE Group S.R.L - Italy



Canaca C.A.
Proyectos Construciones
y Servicios



Plataforma MATTCOM International

